# MANUFACTURING EQUIPMENT DIVISION

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# **About Us**

Popular Equipment Finance is a division of Popular Leasing USA, Inc. which is a subsidiary of Banco Popular North America (BPNA). Popular Inc., one of the largest and oldest publicly traded holding companies in North America, owns BPNA. Popular was founded in 1893 and has a proud heritage of exceeding customer expectations. Popular Equipment Finance carries forward that tradition with unsurpassed customer service and support.

# Popular, Inc.

- World Headquarters located in San Juan, Puerto Rico
- North American Headquarters located in Chicago, Illinois
- Established 1893, Employs over 10,000
- Over 700 bank and financing branches
- \$47 Billion in Assets, \$5 Billion Market Cap
- Investment Grade Debt Ratings
- Key Markets: US, Puerto Rico, USVI, and Canada (except Quebec)
- 2005 FORTUNE Magazine "100 Best Company to Work For"
- 2004 USA Today "Make A Difference Day" Award

### **Popular Equipment Finance**

- Headquartered in St. Louis, Missouri
- Total Assets of \$335 Million
- Started 1996, 6 Divisions, 13 U.S. Sales Offices in 11 States
- 2005 & 2006 St. Louis "Top 50 Business"

## Manufacturing Equipment Division - \$5k and up

- Based in Lebanon, Tennessee
- Markets: Machine Tool: Metal Cutting, Fabrication & Plastics
- Small Ticket App Only Program up to \$350k without Financial Statements

#### Vendor Services Commercial Group - \$5k to \$500k

- Based in St. Louis, Missouri
- Markets: Construction, Commercial & Rental

# Vendor Services Medical Group - \$5k to \$500k

- Based in Northbrook, Illinois
- Markets: Healthcare & Veterinary

# Government Leasing & Finance - \$100k to \$5MM

- Based in Jacksonville, Florida
- Essential Use Municipal Equipment
- Small Ticket Application Only Program from \$5k to \$100k

#### Portfolio Acquisitions - \$5k to \$20MM

- Based in St. Louis, Missouri
- Small Ticket Commercial Portfolios

## **The Popular Difference**

- Direct Lender (No Broker Fees)
- Flexible Terms & Competitive Bank Rates
- High Rate of Approvals & Fast Credit Response
- No Pre-Payment Penalties after first 12-Months

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